

Message Text

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PAGE 01 STATE 031539

62

ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 SS-20 RSC-01 /043 R

66613

DRAFTED BY: COM/BIC/OED/MEPD/WKHAIMES

APPROVED BY: EB/CBA/OCA/REP: GPWISON

COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JSANDS, DIRECTOR

COM/OIM/W/AF/RRYDLIN (INFO)

STATE/AF/W/STEINKAMP (PHONE)

----- 073899

R 152141Z FEB 74

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 031539

E.O. 11652: N/A

TAGS: BEXP NI

SUBJ: PETROLEUM REFINERY PROJECT

REF: A.LAGOS 1148; B. LAGOS 0926

1. MAJOR EXPORT PROJECTS DIVISION IN CONTRACT WITH U.S. FIRMS MENTIONED REFTELS. AS OF 2/14, BECHTEL NOT RECEIVED PREQUALIFICATION QUESTIONNAIRE.
2. U.S. FIRMS INTERESTED AND WILL ATTEMPT PREQUALIFY. IMPORTANT INSURE MAXIMUM U.S. CONTENT. WOULD APPRECIATE EMBASSY KEEP US INFORMED RE U.S. FIRMS' INTENTION TO SOURCE FROM U.S. FOR PURPOSES GIVE USG SUPPORT.
3. U.S. FIRMS PREFER NOT BID ON LUMP SUM BASIS. SUGGEST EMBASSY ATTEMPT ENCOURAGE GON TO CONSIDER COST-PLUS BASIS.
4. DO NOT UNDERSTAND REF A, PARA 4 "OFFERS REQUIRED ON CASH BASIS, BUT FIRMS MAY PROPOSE ALTERNATE FINANCING". PLEASE CLARIFY.

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5. AS EMBASSY INDICATES, APPEARS CARDS ARE STACKED FOR

FRENCH. WOULD APPRECIATE FURTHER EVALUATION SITUATION AND ASSESS-
MENT OTHER FOREIGN COMPTITION, AS WELL AS POSSIBLE USG ACTION
TO ENHANCE U.S. POSITION.

6. SLUG FOR COMMERCE MEPD IN FURTHER CORRESPONDENCE. RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE031539
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD/WKHAIMES
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740228/aaaabacn.tel
Line Count: 66
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A.LAGOS 1148; B. LAGOS 0926
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 04 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 MAR 2002 by elbezejf>; APPROVED <02 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PETROLEUM REFINERY PROJECT
TAGS: BEXP, NI
To: LAGOS
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005